



Case Study #4605

Vice President Research, Autoimmune Inflammation

Search Metrics:

- 7 - Total candidates presented
- 6 – Candidates interviewed
- 112 - Days until search completed

Client:

Massachusetts based pharmaceutical company focused on growth through acquisition and in-licensing products to address significant unmet need. Their mission is to cure devastating disease and they have a successful track record to do that. They in clinical development with autoimmune/ inflammation assets.

Objectives:

- Take a 3-prong approach to building the company research function: identify potential programs using assets currently inhouse, improve on best in class therapies that currently exists on the market, and build bridges with Investigators/CROs that can conduct research in their therapeutic areas.
- Sit on the executive management team that determines the future of the company (on the due diligence team making decisions what products to acquire, etc.)
- Build out the research function over time taking it from a outsourced research model to building an in-house lab.

Prestige Solution:

- ✓ Onsite visit to conduct full needs analysis
- ✓ Implement the Prestige Performance Search methodology
- ✓ Develop unique Performance Profile describing objectives of role
- ✓ Selectively introduce profile directly to target audience
- ✓ Dedicated search until completion