



General Manager/Site Director

Case Study #3744

Search Metrics

52- days until all candidates presented

12- total candidates presented

117 - days until search completed

Client:

A publicly held 7,100 person International CRO specializing in Preclinical Studies.

Objectives:

- Drive revenue growth.
- Direct site to ensure integrated site operations, and participate with senior management to formulate current and long-range plans, objectives and policies.
- Serve as the executive leader and liaison for site expansion projects.
- Contribute to the development of short and long range operational objectives, organizational structure, and staffing requirements to meet the site's long-term growth and financial objectives.

PRESTIGE SOLUTION:

- ✓ On site meeting to conduct full needs analysis
- ✓ Implement the Prestige Performance Search methodology
- ✓ Develop unique Performance Profile describing objectives of role
- ✓ Selectively introduce profile directly to target audience