



Case Study #4678

Director of Supply Chain

Search Metrics:

- 3** - Days until hired candidate's CV was presented
- 12** - Total candidates presented
- 8** - Total candidates interviewed
- 95** - Days until search completed

Client:

Massachusetts based, privately held pharmaceutical company focused on growth through acquisition and in-licensing products to address significant unmet need. Their mission is to cure devastating disease and their management teams brings extensive industry experience putting life-saving therapeutics into the hands of patients with no other alternatives.

Objectives:

- Develop the strategy for all supply chain activities, including capacity/capability and sourcing.
- Work with CMC and Clinical to translate the demand forecast and proactively plan and manage the execution of supply throughout the product life cycle, including contingency plans.
- Oversee supply chain aspects of manufacturing at CMOs, including contracts, planning, overall performance, and day to day activities.

Prestige Solution:

- ✓ Onsite visit to conduct a full needs analysis
- ✓ Implement the Prestige Performance Search methodology
- ✓ Develop unique Performance Profile describing objectives of role
- ✓ Selectively introduce profile directly to target audience
- ✓ Dedicated search until completion