



## Case Study #4600

### Senior Director, CMC

#### *Search Metrics:*

- 24 - Days until hired candidate was presented
- 4 - Total candidates presented
- 37 - Days until search completed

#### *Client:*

A Texas based R+D stage pharmaceutical company with a focus is on rare genetic diseases and cancer. They have four drug candidates in development with two in Phase I and two IND ready.

#### *Objectives:*

- Act as the lead CMC representative on the project team and present to senior management
- Meet an aggressive company timeline to file two IND's
- Lead all future platform compounds through IND toward commercialization
- Develop the CMC plan and budget for all company products

#### *Prestige Solution:*

Onsite visit to conduct full needs analysis  
Implement the Prestige Performance Search methodology  
Develop unique Performance Profile describing objectives of role  
Selectively introduce profile directly to target audience  
Dedicated search until completion