



Vice President Regulatory Affairs and Quality

Case Study #4417

Search Metrics:

92 Days until hired candidate was presented
3 Total candidates presented
1 Candidates Interviewed
120 Days until search completed

Client:

A late stage smaller pharmaceutical company based in Massachusetts focusing pain indications. They were in Phase III and were gearing up toward the company's first NDA. The client had relied on consultants, but with a challenging product and post market commitments, they elected to identify a full time VP.

Objectives:

- I. Define global regulatory strategies in the US, EU, and Canada
- II. Compile the data required in the NDA and pick up dialogue with the agencies
- III. Round out the regulatory team by hiring a Director of Quality and a Director of Regulatory (advertising/ promotion).

Prestige Solution:

On site meeting to conduct full needs analysis
Implement the Prestige Performance Search methodology
Develop unique Performance Profile describing objectives of role
Selectively introduce profile directly to target audience