



Vice President Regulatory Affairs

Case Study #4413

Search Metrics:

134 Days until hired candidate was presented
10 Total candidates presented
9 Candidates Interviewed
153 Days until search completed

Client:

An emerging clinical stage biotechnology company based in Massachusetts focusing renal indications. Completed EOP II meeting and were gathering data for the BLA. Client had relied on consultants for the prior 4 years, but with multiple BLAs planned inside of 2 years decided to identify a VP.

Objectives:

- I. Define global regulatory strategies in the US, EU, and Canada
- II. Recommend approaches to the FDA with a product that has a clear endpoint and prior regulatory guidance
- III. Round out the regulatory team by hiring a regulatory operations project manager

Prestige Solution:

On site meeting to conduct full needs analysis
Implement the Prestige Performance Search methodology
Develop unique Performance Profile describing objectives of role
Selectively introduce profile directly to target audience