



Case Study #4202

Director, Corporate & Business Development

Search Metrics:

- 8 - Days until hired candidate was presented
- 3 - Total candidates presented
- 35 - Days until search completed

Client:

A clinical stage pharmaceutical company taking a dual path forward toward IPO and divestiture.

Objectives:

The client is a privately held pharmaceutical company focused on developing products with a clinically proven dry powder pulmonary delivery platform. Programs encompass Parkinson's disease, pulmonary disease, allergy, and pain.

Prestige Solution:

- ✓ Onsite visit to conduct full needs analysis
- ✓ Implement the Prestige Performance Search methodology
- ✓ Develop unique Performance Profile describing objectives of role
- ✓ Selectively introduce profile directly to target audience
- ✓ Dedicated search until completion

* The efforts of the Director had a direct result on the sale of this company to a larger pharmaceutical company