



## Director Early Development Regulatory Affairs

### Case Study #3496

#### *Search Metrics:*

2 Days until hired candidate was presented  
6 Total candidates presented  
51 Days until search completed

#### *Client:*

Global Pharmaceutical company whose portfolio includes more than 60 marketed products, many of which are innovative leaders in their respective therapeutic areas. In one year, received a total of 13 major approvals as well as made 16 regulatory submissions in the US, EU and JPAC regions.

#### *Objectives:*

- I. Primary function of this person is to bring programs from development to clinic with no holds or delays.
- II. Active involvement strategy on multiple projects covering multiple therapeutic areas.
- III. Provide leadership and mentorship to the younger generation of regulatory professionals

#### *Prestige Solution:*

Conference call to conduct full needs analysis  
Implement the Prestige Performance Search methodology  
Develop unique Performance Profile describing objectives of role  
Selectively introduce profile directly to target audience